QUANTITY PROPOSAL

01 WHAT IS THE QUANTITY PROPOSAL?

The quantity suggestion is a module of TOPMOTIVE Analytics. The AI-supported solution enables custom-fit orders that automatically take all parameters into account and process them. This allows orders to be processed cost-efficiently and in a resource-saving manner.

02 WHAT FUNCTIONS DOES THE QUANTITY PROPOSAL PROVIDE?

AI-based analysis: Evaluation of 50 million parts orders and shopping baskets for optimal order quantities.

Immediate proposals: Quantity recommendations based on vehicle and part number.

One-click order: Direct ordering option after creating the order proposal.

Azurecloud: Continuous live calculations for constant improvement of the user experience and offer.

Dynamic adjustment: considers product range, availability, demand and price trends in real time.

Unit recognition: Resolves complex relationships between different units of measure and packaging types.

Automatic integration: No manual data entry required, direct use in the existing system.

03 WHAT BENEFITS DOES THE QUANTITY PROPOSAL PROVIDE?

Optimized order quantities: Avoidance of over- or under-ordering in workshops for maximum efficiency.

Time saving: Automated order proposals significantly reduce manual work - for both the wholesaler and the workshop.

Cost reduction: Precise orders minimize storage costs and avoid incorrect purchases, for both the workshop and the wholesaler.

Increased customer satisfaction: Correct order quantities and reduced search times ensure greater efficiency and better customer loyalty from car drivers to workshops.

Improved supplier relationships: Fewer repeat deliveries and more accurate orders from wholesalers.

Environmental protection: Reduction of packaging material and transport routes through ptimized order quantities.
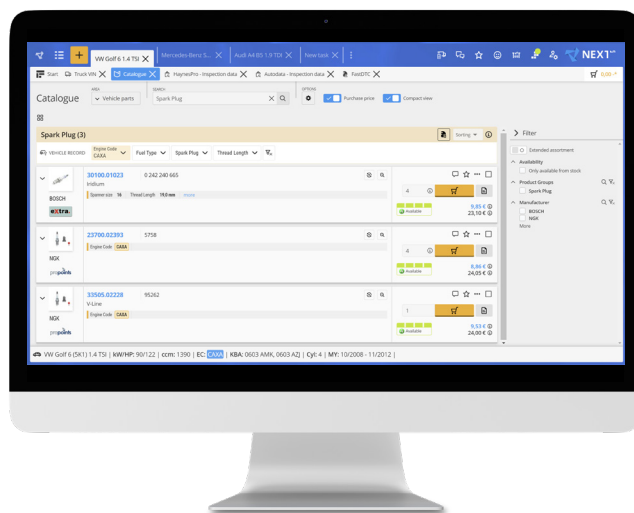
Data-supported (AI) decisions in the workshop: Use of millions of data points for well-founded order recommendations.

Flexibility: Workshops and wholesalers benefit from dynamic adaptation to market changes and fluctuations in demand.

Easy integration for workshops and wholesalers: Seamless integration into existing TOPMOTIVE systems without additional hardware.

Future-proof: Continuous improvement through AI-supported analyses and cloud technology.

Last updated: 10/24